



ACUMEN



JAIN
DEEMED-TO-BE UNIVERSITY



EXECUTIVE POST GRADUATE PROGRAM

AIRCRAFT LEASING & FINANCING

1 YEAR ONLINE
INSTRUCTOR LED
PROGRAM

COMMENCING
SOON

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ABOUT US



Ranked among the top universities in India and considered a cerebral destination for students across the world and Bangalore in particular, for its illustrious history of developing talent, JAIN (Deemed-to-be University) is a hub for learning in every sense of the word.

What makes JAIN (Deemed-to-be University) different is its outlook towards life, its values and beliefs. Its ever-evolving and open-minded system and quest for continued success and resilience, has rendered it one of the top universities in India.

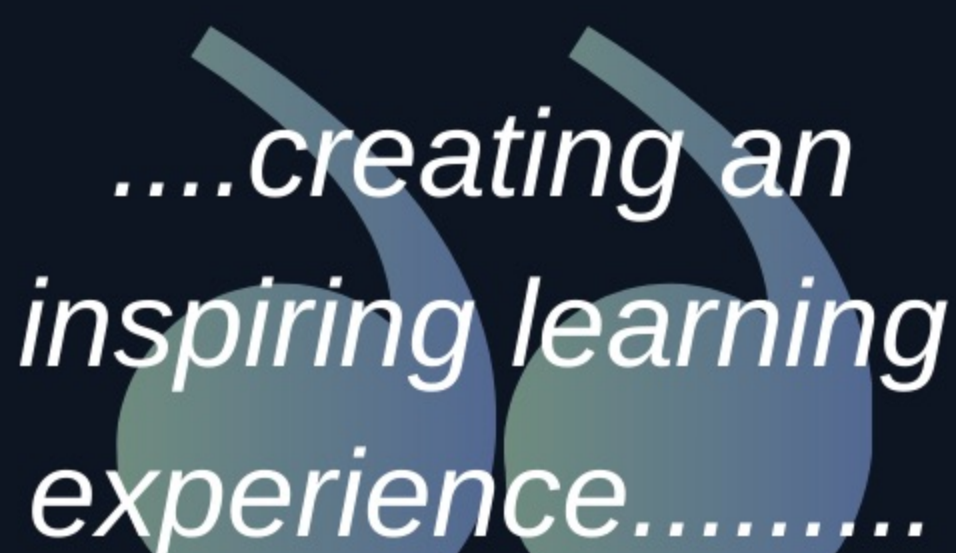
The University has been accredited with A++ with a cumulative grade point of 3.71 in the year 2021 by the National Assessment and Accreditation Council (NAAC)

and is ranked 68 all over India in the National Institutional Ranking Framework (NIRF), Government of India, in 2023. The University is also ranked 5th among the top Indian universities by 'India Today'.



The School for Aviation and Aerospace Management (SAAM) under JAIN (Deemed-to-be University) was formed to be a frontrunner in management education, shaping the leaders of tomorrow in the dynamic and ever-evolving fields of aviation and aerospace management.

With a vision to become a premier hub for education, research and industry collaboration in the fields of aviation and aerospace management, the school aims to foster innovation, create a skilled workforce and facilitate industry-driven solutions to address the evolving challenges and opportunities in this sector.



SCHOOL FOR AVIATION AND AEROSPACE MANAGEMENT

Our distinguished team and experts with extensive industry experience strives to bridge the gap between industry and academia. With a diverse range of long-term and short-term programs offered, the school caters to a broad spectrum area within the Aviation and Aerospace sector.

ABOUT US *continued.....*



Acumen Aviation is a proficient aviation asset management company with a global platform, established in 2009, headquartered in Ireland with offices in India, China and the USA. Acumen successfully combines technical heritage, wealth of in-depth sector knowledge and fundamental understanding of the asset class with the latest in state of the art technological advancements, ensuring its clients stay ahead.

PROGRAM SUMMARY

The School of Aviation and Aerospace Management (SAAM), JAIN (Deemed-to-be-University), in collaboration with Acumen Aviation, presents a 1 year, credit based, Executive Post Graduate Program in Aircraft Leasing & Financing. This course is designed to equip you with the necessary knowledge and skill to meet the growing demands of the aviation industry.

In the aviation industry, the aircraft leasing business is experiencing rapid growth and innovation. We have now already reached the tipping point with more than half of all global commercial aircraft being on operating leases. Thus, skills needed for the leasing industry are constantly evolving.

Duration	1 Year
Total Hours	400
Classes	10 Months
Project	02 Months
Mode	Online Classes & Projects
Timings	Every Friday & Saturday
Assessment	Exam + Projects + Assignments
Course Credits	42

ELIGIBILITY

Post Graduates / Graduates in Engineering / Commerce / Science / Law / Insurance / Marketing / MBA in Finance / Operations / Project Management / Aviation / Asset Management. An aviation background is preferred. Non-aviation professionals registering for the course will undergo a three day foundation program.

CERTIFICATE

On successful completion of the program, students will be awarded the Executive Post Graduate Program in Aircraft Leasing & Financing, jointly by the School for Aviation and Aerospace Management, JAIN (Deemed-to-be University) and Acumen Aviation.



PROGRAM MODULES

S E M E S T E R 0 1

- Aviation Industry Fundamentals
- Management Concepts
- Regulatory Framework in Aviation
- Aircraft Financing
- Aircraft Leases
- Legal Aspects in Aviation Leasing and Finance
- Fleet Planning and Principles of Aircraft Selection
- Lease Agreements and Negotiation
- Aviation Finance Management
- Taxation
- **PROJECT - 1**



S E M E S T E R 0 2

- Aviation Insurance
- Aircraft Lifecycle Management
- Aircraft and Engine Physical Inspection and Records Review
- Aircraft Valuation, Appraisal and Digitisation of Asset Management
- Asset Management and Support Activities
- Repossession and Recovery
- Leasing Portfolio and Risk Management
- Trading and Remarketing
- **Immersion Week (5 Days) - Optional**
- **PROJECT - 2**

WHO IS THIS PROGRAM FOR ?

- **Aircraft asset management and investment professionals**
- **Bank executives**
- **Investment managers**
- **Private equity executives**
- **Para-legal professionals**
- **Asset managers**
- **Fresh graduates** in engineering and **post graduates** with science or commerce background who wish to pursue a career in the aviation sector.
- **Mid-career professionals** from aviation / finance / legal / insurance / looking for a career shift to aircraft leasing and financing.
- **Professionals** who wish to pursue a career in aircraft leasing and financing, including technical asset management.

LEARNING OUTCOMES



Understanding of core principles and concepts applicable to aviation leasing and finance.



In-depth knowledge of the aircraft lifecycle, asset management, maintenance reserves, inspections, technical records, review, repossession and recovery.



Familiarity with key legal, regulatory, taxation, and insurance issues pertaining the sector market participants.



Practical working knowledge of aircraft operating leases and other forms of financing structures and associated documentation.



Appreciation for detailed aircraft valuations, fleet planning, aircraft trading and remarketing.



Understanding of the inherent risks and rewards involved in investing in aircraft assets.

GROWTH OPPORTUNITIES

Accelerate your career in aircraft leasing and financing through our specialised Executive Post Graduate Program. Dive into the thriving aviation industry, mastering financial modelling, risk assessment and aviation regulations. Craft compelling leasing deals for airlines and lessors, and navigate sustainable aviation with expertise in green financing and sustainable investment strategies.

Explore the dynamic financial landscape, including asset-backed securities, aviation funds, and institutional partnerships. Bolster your skill set by incorporating technical inspections, engine, and component management. Embrace a global perspective with cross-cultural skills for international collaboration. Stay ahead of industry trends to capitalise on the diverse opportunities within the dynamic aviation finance sector and elevate your career to new heights.

PROGRAM DIRECTORS



Vaibhav Goutham Suresh
Deputy Director
School for Aviation and
Aerospace Management



Venkat Ganapathy
Head of Training
Acumen Aviation



PROGRAM LEADERS

Alan Webber

*Chief Technical Officer -
Services & Head of Powerplant*

Ameya Gore

*Chief Technical Officer -
Digital Transformation*

Amit Tyagi

Chief Intelligence Officer

Moxon Enoch Gaikwad

Head of Data Management

Lakshmi Sarangan

*General Manager -
Aircraft Transitions*

Vinay Aggarwal

*Vice President - Technical
and Asset Management*

Kumar Narayanaswami

*Senior Vice President - Commercial
Lease Management (GIFT-City)*

Sumant Pradhan

*Vice President -
Commercial & Strategy*



CHIEF PATRON

Dr. Chenraj Roychand

Chancellor

PATRONS

Professor (Dr.) Raj Singh

Vice Chancellor

Dr. Dinesh Nilkant

Pro Vice Chancellor

Dr. Jitendra Kumar Mishra

Registrar

Alok Anand

*Chairman &
Chief Executive Officer*

Vishrutha Dhurva

*Executive Director, VP -
Technical Asset Management*

Dr. N V H Krishnan

Chancellor's Advisory Board

Dr. Easwaran Iyer

Chancellor's Advisory Board

Prof. K Sridhara Murthi

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FOR ENQUIRIES



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REGISTRATION LINK



<https://forms.gle/pA7d6ZhtbnQLZX697>



*....fostering human
development through
excellence in Quality
Education, Research, and
Entrepreneurial
Development.....*