

digital data management



ACTIVELY
MAINTAINING
ASSET VALUE

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If there are any topics or points, covered within, you wish to discuss in more detail, or you are interested in more information, please contact us at
connect@acumen.aero

digital data management services



Your records hold the value of your assets and Acumen has developed multiple support services to assist clients in managing the high volume of data generated through an asset's life.

To deliver these services effectively requires skill, dedication and a high quality of service built using tried and tested processes and procedures. Acumen has perfected this and, through the use of a blend of artificial and human intelligence, has the necessary winning combination of knowledge and latest, most advanced technologies to help you stay on track and ahead of the pack.

..... We understand the value of asset records and our team's knowledge, attention to detail, ability, and flexibility to adapt to meet client requirements makes Acumen the perfect choice.....

data service overview

encompassing

03

key areas

Data
Management

Digitisation
& Indexing

Commercial
Support

Regional One

David Weller
Senior Director of Technical Services

....The Acumen team is a competent and dedicated team of aviation professionals that provides us with Data Management and Analysis across our portfolio during every phase of our business.....

data management

Data management is at the heart of what Acumen delivers to its clientele. We are relied on 365 days of the year to support our clients day to day operations.

The services offered, include:

- Records review and gap reporting
- Review of records pertaining to airframe, major components (B2B review), AD/SB, and modifications

- Workscope review
- Component exchange review
- Mini pack preparations of landing gears, engines & APU
- Preparation and review of aircraft technical specifications
- Review of value drivers such as weight, thrust and config
- Management of assets on various platforms, including SPARTA, CMS and Leasepoint
- Reporting and analysis for portfolio management

SPA .RTA

*.....your digital asset manager,
providing you with the gateway to
faster, more intuitive and resource
optimised fleet control.....*

Digitisation & indexing

Taking care of
your records,
every step of
the way



Acumen is ready to:

- Scan records for migration into digital platforms
- Segregate and upload multiple records into various digital platforms such as SPARTA, STREAM, AMOS and FlyDocs
- Provide end-to-end management of records on a variety of digital platforms to ensure secure and timely access to information by stakeholders

.....Acumen delivers on its promise to provide indexed records in a secure environment; easily accessible, globally.....

commercial support

Acumen works with clients to tailor its support to meet the specific commercial needs of the operation.

It provides cost effective, bespoke and customisable process driven solutions, which are then adopted, maintained and reviewed periodically to ensure they remain effective.

Services regularly include:

- ✓ Monthly utilisation review and reporting for MR invoicing
- ✓ MR reconciliation
- ✓ Forecasting end of lease adjustment
- ✓ Manage asset lease module:
 - Entering Certificate of Technical Acceptance lease details
 - Applying lease amendments
 - Update operator utilisation
 - Identify utilisation gaps, notify client and apply corrections
 - Update MR & Rental invoices

Benefits of outsourcing maintenance claim review and reconciliation activities



Achieve clear, timely communications with each lessee, ensuring all claims are reviewed, processed and query stagnation is eliminated



Utilise dedicated dynamic teams, capable of processing high volumes of claims with accuracy and speed

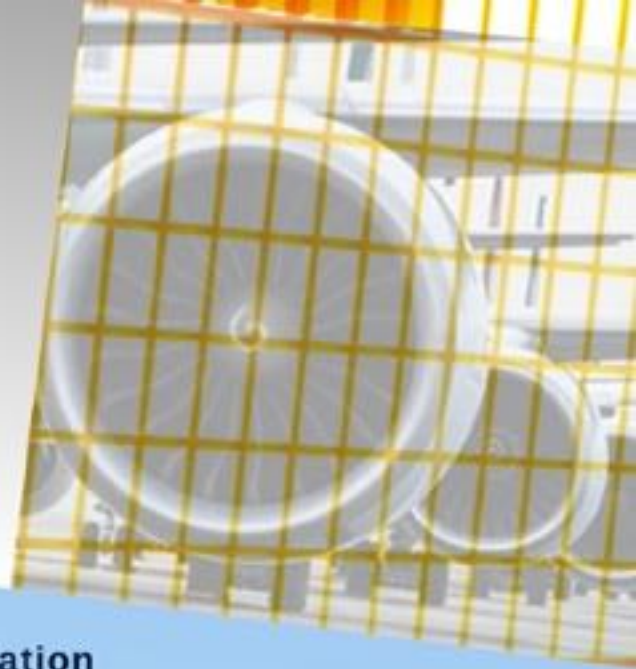


Free up valuable in-house team time to dedicate attention and focus on key daily mission critical activities



Enhance relations with lessees, through the delivery of consistent, timely, and appropriate responses

key projects



Experience providing large volume data migration

Acumen has been fortunate enough to have gained the necessary exposure, knowledge and ability to support significant projects of scale and size, thereby enabling it to provide a proven, efficient and cost effective solution to clients. These projects have included the fleet data migration for **over 450** commercial aircraft.

Acquisition of 45 aircraft

Acumen provided data management, digitisation and indexing services to a **top tier** commercial aircraft lessor during the integration of a high volume of fleet data into their preferred data management platform. As part of this exercise Acumen also closely supported the lessor with maintenance reserve reconciliation of the acquired fleet.

US\$10.38Bn portfolio acquisition

Acumen was at the forefront, providing data migration for the entire portfolio. Data for in excess of **300 commercial airplanes** was migrated into the lessor's records management and contracts management platforms by Acumen's Data Management Team. These activities were performed in parallel and this level of project exposure provided Acumen with valuable hands-on experience and the opportunity to obtain the knowledge necessary to manage projects of significant scale.

Lessor acquisition including 109 aircraft

Acumen's Data Management Team was responsible for the migration of over 100 commercial airplanes. Data management, digitisation and indexing services were among the services provided for this project.

.....Acumen regularly supports lessors, providing End of Lease Adjustment forecasts and MR reconciliation exercises. We actively engage in digitisation of records and assist a variety of clients with digital platform migration and records upkeep....

about Acumen

We are an independent asset management organisation providing comprehensive in-house asset management support to lessors, banks, equity investors and operators in the aviation sector, from sourcing and acquisition to transition or disposal.

Headquartered in Ireland, Acumen has a global reach with regional offices in the USA, India and China.

US\$ 1.2bn+*
Acquisitions

US\$ 2.1bn*
Aircraft
Re-marketing

US\$ 6bn*
Aircraft
Traded

4425+
Assets
Appraised

10+ SPVs
/ 24 Assets
Under
Management

820+
Management
Projects

*aviation consultants
dedicated to supporting
industry leaders*

*Including business sourced directly by Acumen and indirectly through the activity of members of the Acumen management team.

let's talk

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to find out more

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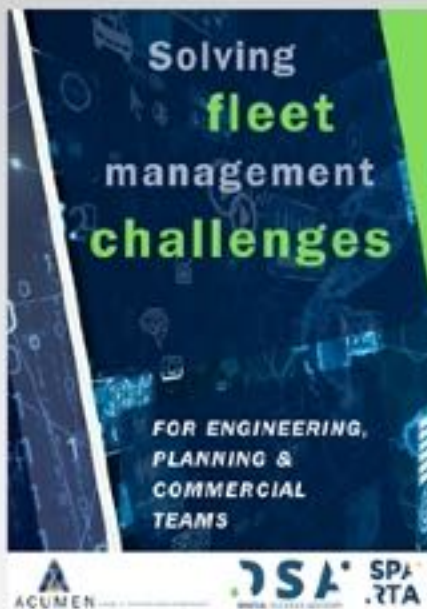
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