

# what's inside?

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If there are any topics or points, covered within, you wish to discuss in more detail, or you are interested in more information, please contact us at

connect@acumen.aero





# our engine consultancy

We are an INDEPENDENT asset manager, providing comprehensive coverage to lessors, banks, equity investors and operators, globally and supported by our key regional offices in the USA, India and China as well as our headquarters, located in the heart of Ireland.

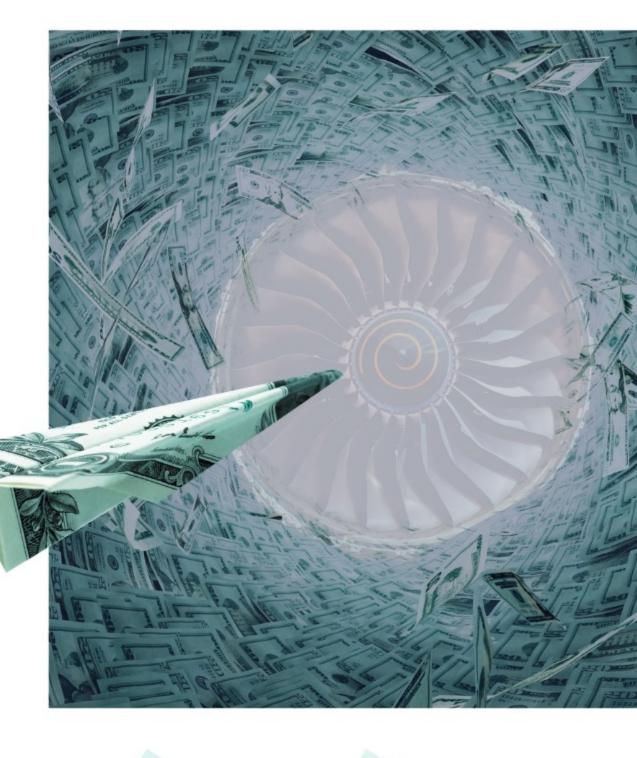
We have successfully combined technical heritage, wealth of in-depth sector knowledge and fundamental understanding of the asset class with the latest in state of the art technological advancements, ensuring our clients stay ahead of the pack.

Through the management of multiples of aircraft across a diverse and complex spread of services, we have amassed a wealth of experience. Importantly, this compelling mix of qualitative and quantitative empirical knowledge translates into efficiencies and cost savings for our clients, which include some of the world's largest lessors, financial institutions and lease managers.

We appreciate the need to keep a watchful eye on your engines throughout their life. We offer a comprehensive suite of powerplant management and advisory services designed to support your specific needs.

These services cater for the vast array of engine types and marques, spanning the world's commercial fleet. Rich technical and commercial knowledge has been successfully combined with the latest technologies to offer a robust 21st century approach to management, forecasting, financial planning, risk mitigation and value protection.

....managing services across the entire engine life cycle......



....helping you realise optimum returns.....







## Pre-purchase / Delivery

- Desktop risk review
- Lifecycle financial exposure
- Records commercial / technical assessment
- Borescope inspection supervision

#### Lease

- Performance monitoring
- Event management
- MR claim policy support
- Lifecycle forecasting
- Revenue potential

Cashflow forecasting

Exit planning

#### **Maintenance**

- Workscope review
- Table inspection (Onsite / Virtual)
- Material assessments
- Invoice review
- Lifecycle mapping
- MR claim analysis

#### **Transition**

- Risk management
- Event awareness
- Holistic appreciation

#### Redelivery / Sale

- Financial due diligence
- Reserve fund protection
- Independent audit
- MPA and BSI supervision

### Information Management Software

- Fleet surveillance
- Event visibility
- Opertational awareness
- Holistic understanding







## MR Claims Fund Review & Projection

- Lease rate intelligence
- Operational planning
- Reserve fund protection measures

#### Invoice Assessment

- Reserve fund protection
- Future cash flow planning
- Risk assessment

## Shop Visit Management & Scope Review

- Engine value protection
- Cash flow planning
- Reserve fund protection
- Operational planning
- Exit planning

## MR Claim Analysis

- Financial due diligence
- Reserve fund protection
- Independant audit

#### Bespoke Workscoping, Review & Development

- Reserve fund protection
- Cash flow planning
- Exit planning
- Meeting specific bespoke budget / project requirements

#### Insurance Survey / Claim

- Reserve fund protection
- Engine value protection
- Value risk assessment

#### Borescope Supervision

- Engine value protection
- Operational planning
- Exit planning

## Table Inspection

- Lease rate intelligence
- Operational planning
- Reserve fund protection measures

### Life Cycle Analysis (Purchase or Review)

- Revenue potential
- Cash flow planning
- Exit planning







qualifications, Acumen is on-hand to support solicitors and clients when expert witness services are required.

Trusted to provide fully independent, impartial, and reliable advice.

expert advice is not only critical but invaluable when things don't go to plan.....

#### **General Advisor**

We are here to help you evaluate your assets, interpret and protect reserve funds; map out future cash flow, plus identify and assist in helping mitigate assessment risk.



#### **Technical Report Preparation**

Our team is equipped to obtain the necessary key information, required to prepare technical reports for your team. These include strategies to safeguard reserve funds, protect engine value, advocate safe operation and a continuity of approach when it comes to use, maintenance and repairs.





# deploying future technologies

....deploying our wealth of knowledge and experience to mitigate your financial exposure ......





## ASSET financial calculator

for lessors & operators

# ASSET management platform

Amplifying control across the entire fleet









# ONLINE aircraft & engine values

providing consistency





