



Certificate Program Aircraft Leasing & Financing

5-day program
(2.5-hour sessions / day)

Instructor Led
Online Training Course

Contact us:
training@acumen.aero

Visit us:
[acumen.aero / training](http://acumen.aero/training)

Objective

This five-day (2.5-hour sessions daily) instructor led online certificate program specifically designed for individuals who will be able to gain knowledge and insights into aircraft leasing and finance. Suited to professionals with a detailed understanding of the dynamics of aviation leasing and financing markets with experience of various aircraft appraised values and their implications on aircraft leasing and finance.

Learning Outcomes

Upon course completion, participants will have an understanding of:

- Dynamics of Aviation leasing and financing.
 - Various aircraft appraised values and their implications on aircraft leasing and financing.
 - Legal aspects related to aircraft leasing and financing
 - Preserving asset value with technical and asset management,
 - Role of digitization in the commercial aviation eco system.
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Who Should Attend?

- Executives from the airline industry
 - Executives from leasing and financial institutions, banking sectors, government representatives, legal insurance companies.
 - Also suitable for post graduates/graduates/diploma holders from management/aerospace/aeronautical engineering institutes.
 - Experienced aircraft maintenance personnel who are wishing to shift their career to leasing industry
 - Technical representatives / inspectors
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Fees, Payment and Course Info

Course Fees	350 EUR / INR 30,000 Plus taxes. Contact us. email: training@acumen.aero Early bird discounts (5 %) and group discounts (10%) available no later than 10 days prior to the event start date.
Mode of Payment	Via-credit card through payment link or through wire transfer, details will be provided upon request. Please write to : training@acumen.aero
Course Delivery	Training will be conducted Online using online training platform. Course will include Pre read material, case study and exercises to develop the confidence level of the participants.
Course Dates	Please view acumen.aero/training
Duration / Timings	5 Days / 2.5-hour sessions daily. 11:00 a.m. to 1:30 p.m. GMT
Course Award	Soft copy of the certificate will be issued jointly issued by Acumen and CMS Business School, Jain (Deemed-to-be university). Hard copies will be couriered to the candidates upon request with additional courier charges.
Requirements	<ul style="list-style-type: none">• Desktop / laptop with compatible OS: Windows 7 (Version 6.1 and above), Mac OS X 10.10 and above• Built-in / plugged-in / wireless speakers and microphone• Web camera• Internet Speed 8Mbps for audio, video, and screen sharing• Supported Web Browsers: Chrome - 55 and above / Firefox - 54 and above
Course Material	Training material (soft copy) will be given to all the participants.
Contact Information	+91 9892420363. Email: training@acumen.aero



About Us

Acumen Aviation

Acumen is an aircraft asset lease manager with a global platform, established in 2009, headquartered in Ireland with offices in India, China and the USA. Acumen's management team has over 300 years of cumulative experience with a permanent staff of over 90 people. Acumen offers a full range of services throughout the lifecycle of the aircraft including aircraft sourcing, pre-purchase inspections (physical and records), project management, lease management, re-marketing, fleet audits, aircraft trading, power plant management, aircraft valuations and CAMO services. Its customers include aircraft lessors, airlines, banks, private equity and investors.

CMS Business School

Jain (Deemed-to-be University) is one of the top private universities in India that draws students from more than 25 countries to one of the world's fastest growing cities – Bangalore, empowering students to challenge conventional thinking and pursue original ideas. It is a destination for highly ambitious students who want to excel in their career and become experts in their areas of interest. It continues to advocate creativity, innovation and sportsmanship and takes pride in having produced several inspiring personalities. A deemed university for eight years, it has steadily managed to clinch top positions in various ranking surveys.



Instructors

Alok Anand
Chairman & CEO

Alok founded Acumen Aviation in 2009. Under Alok's leadership, Acumen grew its footprint to be a global group of four companies, providing state of the art consultancy solutions in Aviation Asset Management.

Donal Lowry
Head of Asset
Management

Donal Lowry heads activities in Asset Management, manages the US office and sales activities across the Americas. With over 40 years of experience, he trained as an aircraft engineer and has held licenses and approvals on both Boeing and Airbus aircraft as well as holding the position of Chairman of the Dublin Branch of the Royal Aeronautical Society.

Eamonn Cronin
ED & CCO

Eamonn Cronin heads the Acumen Dublin office and Commercial Lease business development which includes sourcing, trading and re-marketing aircraft. He is also the Chief Commercial Officer. He has over 25 years of experience. He has established and is currently on the board of a number of investor entities in Ireland

Alan Webber
CTO

Alan joined Acumen in 2016 and, as Chief Technical Officer (CTO), he is well placed, with more than 30 years' experience in technical management, to direct and successfully manage Acumen's array of technical services through the support of his highly motivated, skilled and creative team.

Joe Jacob
SVP – Power Plant

Joe Jacob has managed successful power plant technical services for number of years. He is associated with Acumen, India in the capacity of SVP – Power Plant, having 24 years of experience in the field of Aircraft technical services, Aircraft power plant management

Amit Tyagi
CIO

Amit joined Acumen in 2009 and, as Chief Intelligence Officer (CIO), leverages his expertise as a certified ISTAT appraiser. This is combined with a wealth of over Seventeen years of technical and commercial experience in the aviation sector supporting the needs of a sophisticated and diverse clientele.

Sumanta Pradhan
AVP- Commercial

Sumanta, a finance professional with more than 11 years' experience in business modelling, pricing, commercial analytics and infrastructure funding. Core areas include Identification of new opportunities for investments, project planning, project evaluation, pre-feasibility analysis of PPP project and infrastructure funding. She was handling divestment strategy, business modelling & corporate finance in GMR Group, part of the global commercial analytics team in AIG.



Other certificate & diploma programs in aircraft leasing and finance sector



Acumen has acquired significant professional expertise in aircraft asset management sector over the years. To address knowledge and skill gaps of the workforce within this sector, these programs provide an opportunity for aviation professionals to upskill.

Course design is based on Training Need Analysis (TNA) and expertise. Participants will learn through live interactive sessions, case studies and assignments.

All these courses will be held online and are instructor led

Course Calendar


Course Name	Duration	Starting	Ending
Aircraft Mid-Term Lease Inspection	5 Days	4th Dec '20	8th Dec '20
Aircraft Technical Records Review During Re-Delivery	6 Days	12th Dec '20	17th Dec '20
Aircraft Re-Delivery Management	6 Days (Weekend)	9th Jan '21	24th Jan '21
Aircraft Leasing & Financing	5 Days	11th Jan '21	15th Jan '21
Engine Lease Management	4 Days	25th Jan '21	28th Jan '21
Aircraft Mid-Term Lease Inspection	5 Days (Weekend)	30th Jan '21	14th Feb '21
Aircraft Technical Records Review During Re-Delivery	6 Days	1st Feb '21	6th Feb '21
Technical Asset Management	5 Days	8th Feb '21	12th Feb '21
Aircraft Risk Management	3 Days	19th Feb '21	21st Feb '21
Aircraft Maintenance Reserves Management	4 Days	25th Feb '21	28th Feb '21
Aircraft Re-Delivery Management	6 Days	1st March '21	6th March '21
Aircraft Pre-Purchase Inspection/Sales Assistance	4 Days (Weekend)	13th March '21	21st March '21
Aircraft Leasing & Financing	5 Days	22nd March '21	26th March '21
Post Graduate Diploma Program in Aircraft Leasing & Financing	1 Year	Coming Soon	





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