



Certificate Program Aircraft Pre-Purchase Inspection / Sales Assistance

4-day program
(2.5-hour sessions / day)

**Instructor Led
Online Training Course**

Contact us:
training@acumen.aero

Visit us:
[acumen.aero / training](http://acumen.aero/training)

Objective

This four-day (2.5-hour sessions daily) instructor led online certificate program specifically designed to equip the candidates with detailed understanding of the skills and knowledge required to learn how to inspect an aircraft. This includes the review of aircraft records and an inspection of the physical condition of aircraft during purchase. These activities form an essential part of any used aircraft transaction from the perspective of the buyer and the seller.

Learning Outcomes

Upon course completion, participants will have an understanding of:

- Aircraft pre-purchase/sales requirements
 - Asset overview
 - Aircraft configuration assessment
 - Physical inspection and records review
 - Sales assistance for pre-purchase inspection
 - Report generation
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Who Should Attend?

- Experienced aircraft maintenance/Licensed engineers/ personnel who are wishing to shift their career to leasing industry.
 - Technical representatives / inspectors
 - Engineers /AME diploma holders with experience in planning / quality control/ Powerplant
 - AME diploma holders with on job training experience with commercial airlines
 - Senior executives from the airline, leasing and financial institutions.
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Fees, Payment and Course Info

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|---------------------|---|
| Course Fees | 290 EUR / INR 25,000 Plus taxes. Contact us. email: training@acumen.aero Early bird discounts (5 %) and group discounts (10%) available no later than 10 days prior to the event start date. |
| Mode of Payment | Via-credit card through payment link or through wire transfer, details will be provided upon request. Please write to : training@acumen.aero |
| Course Delivery | Training will be conducted Online using online training platform. Course will include Pre read material, case study and exercises to develop the confidence level of the participants. |
| Course Dates | Please view acumen.aero/training |
| Duration / Timings | 4 Days / 2.5-hour sessions daily. 11:00 a.m. to 1:30 p.m. GMT |
| Course Award | Soft copy of the certificate will be issued jointly issued by Acumen and CMS Business School, Jain (Deemed-to-be university). Hard copies will be couriered to the candidates upon request with additional courier charges. |
| Requirements | <ul style="list-style-type: none">• Desktop / laptop with compatible OS: Windows 7 (Version 6.1 and above), Mac OS X 10.10 and above• Built-in / plugged-in / wireless speakers and microphone• Web camera• Internet Speed 8Mbps for audio, video, and screen sharing• Supported Web Browsers: Chrome - 55 and above / Firefox - 54 and above |
| Course Material | Training material (soft copy) will be given to all the participants. |
| Contact Information | +91 9892420363. Email : training@acumen.aero |



About Us

Acumen Aviation

Acumen is an aircraft asset lease manager with a global platform, established in 2009, headquartered in Ireland with offices in India, China and the USA. Acumen's management team has over 300 years of cumulative experience with a permanent staff of over 90 people. Acumen offers a full range of services throughout the lifecycle of the aircraft including aircraft sourcing, pre-purchase inspections (physical and records), project management, lease management, re-marketing, fleet audits, aircraft trading, power plant management, aircraft valuations and CAMO services. Its customers include aircraft lessors, airlines, banks, private equity and investors.

CMS Business School

Jain (Deemed-to-be University) is one of the top private universities in India that draws students from more than 25 countries to one of the world's fastest growing cities – Bangalore, empowering students to challenge conventional thinking and pursue original ideas. It is a destination for highly ambitious students who want to excel in their career and become experts in their areas of interest. It continues to advocate creativity, innovation and sportsmanship and takes pride in having produced several inspiring personalities. A deemed university for eight years, it has steadily managed to clinch top positions in various ranking surveys.

Instructors

Amit Tyagi
CIO

Amit joined Acumen in 2009 and, as Chief Intelligence Officer (CIO), leverages his expertise as a certified ISTAT appraiser. This is combined with a wealth of over Seventeen years of technical and commercial experience in the aviation sector supporting the needs of a sophisticated and diverse clientele.

Ameya Gore
SVP – Digital Business

Ameya is a business leader with 14+ years' rich industry experience ranging from consulting, aviation finance, leasing, operations management, technology and digital product management. He is associated with Acumen, India in the capacity of SVP – Digital Business. He has a proven track record of achieving sustainable growth across diverse business units and global teams.

Lakshmi Sarangan
GM – Aircraft Transitions

An astute and dedicated professional, Lakshmi is a specialist in aircraft end of lease term process having managed many successful redeliveries for global leasing companies. She works from Acumen India office as GM-Aircraft Transitions and has 20 years of combined maintenance and technical asset management experience in the aviation industry



Other certificate & diploma programs in aircraft leasing and finance sector



Acumen has acquired significant professional expertise in aircraft asset management sector over the years. To address knowledge and skill gaps of the workforce within this sector, these programs provide an opportunity for aviation professionals to upskill.

Course design is based on Training Need Analysis (TNA) and expertise. Participants will learn through live interactive sessions, case studies and assignments.

All these courses will be held online and are instructor led

Course Calendar


| Course Name | Duration | Starting | Ending |
|---|------------------|----------------|----------------|
| Aircraft Mid-Term Lease Inspection | 5 Days | 4th Dec '20 | 8th Dec '20 |
| Aircraft Technical Records Review During Re-Delivery | 6 Days | 12th Dec '20 | 17th Dec '20 |
| Aircraft Re-Delivery Management | 6 Days (Weekend) | 9th Jan '21 | 24th Jan '21 |
| Aircraft Leasing & Financing | 5 Days | 11th Jan '21 | 15th Jan '21 |
| Engine Lease Management | 4 Days | 25th Jan '21 | 28th Jan '21 |
| Aircraft Mid-Term Lease Inspection | 5 Days (Weekend) | 30th Jan '21 | 14th Feb '21 |
| Aircraft Technical Records Review During Re-Delivery | 6 Days | 1st Feb '21 | 6th Feb '21 |
| Technical Asset Management | 5 Days | 8th Feb '21 | 12th Feb '21 |
| Aircraft Risk Management | 3 Days | 19th Feb '21 | 21st Feb '21 |
| Aircraft Maintenance Reserves Management | 4 Days | 25th Feb '21 | 28th Feb '21 |
| Aircraft Re-Delivery Management | 6 Days | 1st March '21 | 6th March '21 |
| Aircraft Pre-Purchase Inspection/Sales Assistance | 4 Days (Weekend) | 13th March '21 | 21st March '21 |
| Aircraft Leasing & Financing | 5 Days | 22nd March '21 | 26th March '21 |
| Post Graduate Diploma Program in Aircraft Leasing & Financing | 1 Year | Coming Soon | |





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